



2019 ANNUAL REPORT

Love in Action

When I close my eyes and picture a thriving Atlanta, I see healthy people and rich relationships where neighbors give and receive within a community of high trust. I think this is akin to what Martin Luther King, Jr. called The Beloved Community, a society of peace with justice, wholeness, and love.

Our vision at Intown Collaborative Ministries is just this sort of Beloved Community of wholeness and abundant life. King's Beloved Community and Intown's vision are both about neighbors demonstrating love in action. Love is no mere feeling or sentiment, but is action towards bringing about a community of justice and wholeness. When our outreach workers crawl under bridges or into homeless encampments week after week, connecting with people where they sleep and use the bathroom, that is love in action. Love in action is walking with 45 chronically homeless people out of homelessness this past year.

When our food pantry serves 150 grandparents and grandkids and other hungry neighbors each week struggling to get by, that is love in action.

In big ways and small, on systemic and personal levels, we all have a role to play in building our community of love in action. The Beloved Community is not handed down from on high, but is created by you and me. Our role at Intown is to get to know our neighbors who sleep outside—their names, their stories, their fears and joys—and walk with them until they are in their own home. Our role is to offer healthy food choices with dignity and hospitality to people who live in our community and do not have enough to eat. Thank you for all you do to support and bring about this community of love in action we're spreading from Intown throughout the city.

With gratitude,

Brad Schweers
Executive Director

FINANCIAL OVERVIEW

BALANCE SHEET

As of June 30, 2019

Assets

Assets

Current Assets	473,428
Fixed Assets	8,785
Total Assets	\$ 482,213

Total Assets

\$ 482,213

Liabilities and Equity

Liabilities

Total Liabilities	\$ 0
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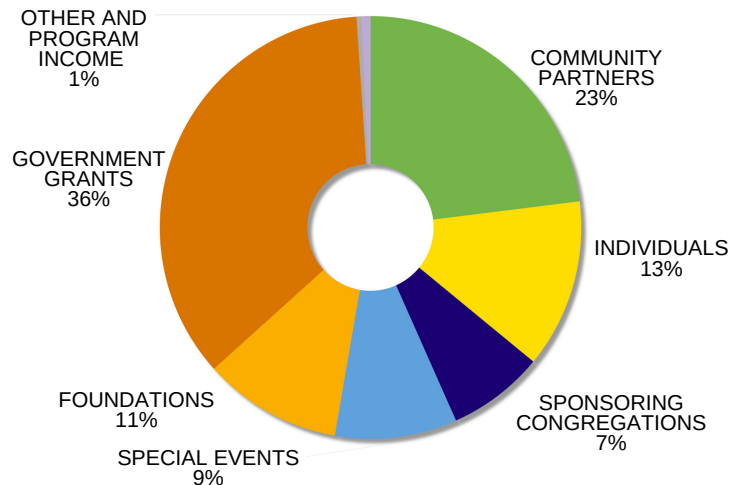
Equity

Net Assets with Donor Restrictions	263,521
Unrestricted Net Assets	163,887
Net Income	54,805
Total Equity	\$ 482,213

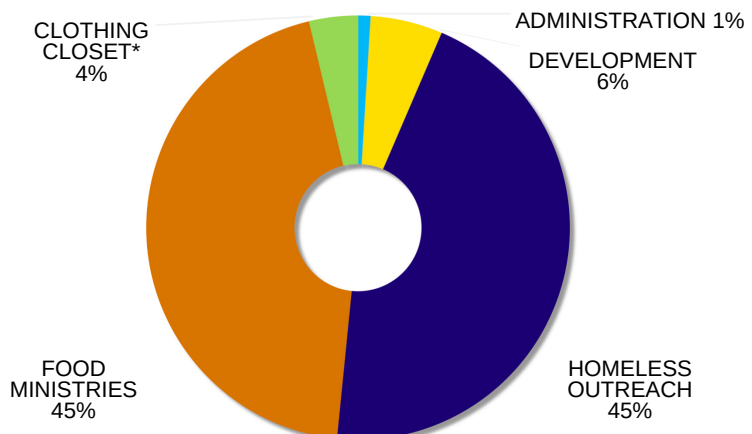
Total Liabilities and Equity

\$ 482,213

TOTAL REVENUE BY SOURCE



TOTAL EXPENSES BY PROGRAM



TOTAL REVENUE

\$ 1,009,444

TOTAL EXPENSES

\$ 954,639

NET INCOME

\$ 54,805

Includes cash and in-kind donations

* In June 2019, our Clothing Closet merged with that of our Community Partner Mercy Community Church.

GUIDING PRINCIPLES

Intown Collaborative Ministries was founded in 2009, building on the work of a predecessor organization (Intown Community Assistance - ICA) that had worked in the Intown Atlanta neighborhood since the 1980s. A fire in 2009 forced ICA to close their doors, after which a group of local clergy formed what is now Intown Collaborative Ministries to strengthen the community and serve our most vulnerable neighbors - those experiencing homelessness and food insecurity.

MISSION

To prevent and reverse homelessness and hunger in Intown Atlanta



VISION

A thriving community equipped to provide prompt and effective support for those experiencing homelessness and hunger



VALUES

Dignity:

Treating all people with respect and compassion

Relationships:

Building meaningful partnerships with our clients and others to address homelessness and hunger in our community

Accountability:

Establishing mutual trust and responsibility among our clients, staff, and board while being good stewards of our resources

Empowerment:

Fostering a community where clients, staff, board, and volunteers are able to achieve their potential

Sustainability

Focusing on delivering long-term solutions for our clients while ensuring we will be here for as long as we are needed



OUR PEOPLE

STAFF

Brad Schweers, MTS
Executive Director

Chloe T. Cook, MBA, MHA
Director of Operations

Rev. Sally Oakes
Director of Food Ministries

April Campbell, LMSW
Director of Outreach

Kay Hunter, LCSW
Assistant Director of Outreach

Franco Bejarano, MSW
Team Leader

Josh Carlson
Case Manager

Ty Rutledge
Case Manager

Tracy Woodard
Case Manager

Tracie Harps
FLOW Program Coordinator

JoVantries Tolliver-Russell,
Community Partnerships
Coordinator

Katie Farmer, MSW, MRPL
Communications and
Development Coordinator



Volunteering at the pantry has been more of a blessing to me than anything. It's just amazing to come into a place and be accepted for who you are at the core of your heart. God has been so good to me and it is a pleasure to share the joy and gratitude that I have for life with our neighbors at the pantry.



Don Graves

Food Pantry Volunteer for 10 years

2018 - 2022 STRATEGIC PLAN

Intown Collaborative Ministries' **2018-2022 Strategic Plan**, set forth by the Board of Directors, prepares the organization to sustain its growth. As we continue to establish ourselves as the leader in Homeless Outreach in the City of Atlanta, this plan enables organizational development in a diversified fashion. The plan focuses on our two core service areas - Homeless Outreach and Food/Hunger Outreach - and the core supporting areas of Community Outreach and Partnerships, Organizational Stability, and the Financial Stability of the organization. Each section of the plan is led by a committee comprised of Board and staff members.



During the first year of the Strategic Plan implementation in the 2018-2019 fiscal year, the committees focused on creating detailed plans with sub-objectives, including immediate next steps and measures of success. The staff member assigned to each committee helped facilitate translation of the plan to be actionable and achievable in the organization.

BOARD OF DIRECTORS

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Executive Director,
Intown Collaborative Ministries

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HOMELESS OUTREACH



ENGAGE

Homeless Outreach Case Managers build trusting relationships with individuals and families experiencing homelessness through consistent street outreach. Case Managers visit the same communities every week with snack packs, hygiene supplies, and clothing.

514 INDIVIDUALS EXPERIENCING HOMELESSNESS ENGAGED BY CASE MANAGERS



ENROLL AND NAVIGATE

With relationships built, our Case Managers enroll individuals in our program and assess their needs and barriers to maintaining housing. Case Managers begin helping clients address these barriers by obtaining identification documents, benefits, medical care, mental health services, and rehabilitation.

240 INDIVIDUALS CASE MANAGED



HOUSE

When permanent supportive housing becomes available, Case Managers help clients determine if the home is the right fit for him or her. Case Managers transition support to housing specialists to provide ongoing wrap around services.

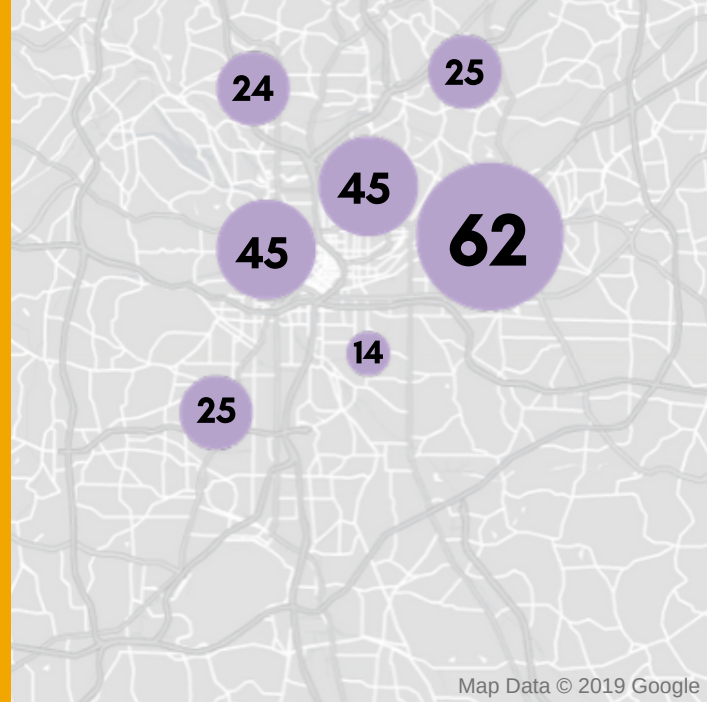
45 INDIVIDUALS MOVED INTO THEIR OWN APARTMENT

WHERE DO WE MEET OUR CLIENTS?

Homeless Outreach Case Managers engage with an individual experiencing homelessness where they are - in the woods, under a bridge, on a sidewalk. It takes 9 engagements, on average, before a client trusts us enough to be assessed and enrolled in our program. This engagement process typically takes 1 to 2 months, but for some of the city's most vulnerable individuals, engagement can take many years.

This year we took our Homeless Outreach Program model and scaled it up to cover the entire City of Atlanta. What started in the Intown neighborhoods of the 30306 and 30307 zip codes now touches over 500 people experiencing homelessness in almost every corner of the city. As seen in the map to the right, the largest number of our clients enrolled this year (62) are still from our Intown neighborhoods, with growing work in Midtown, the West Side, Buckhead, and beyond.

HOMELESS OUTREACH PROGRAM CLIENTS ENROLLED BY LOCATION OF ENGAGEMENT

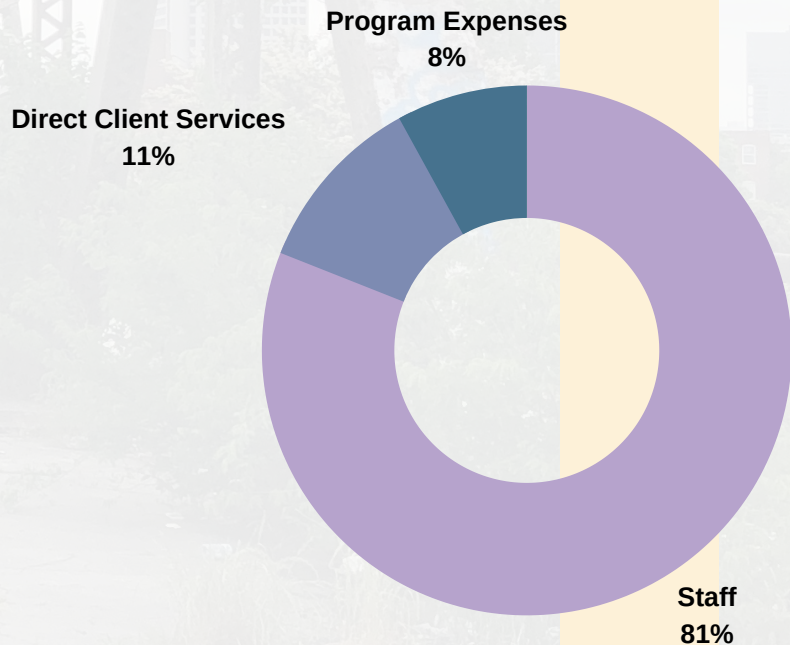


HOMELESS OUTREACH PROGRAM EXPENSES

The Homeless Outreach Program is successful because of our staff. Case Managers go out and meet our clients where they are and walk with them through the long, often confusing process of getting housing. The majority of the Homeless Outreach Program expenses are in Staff Expenses (81%).

When a client is in need of support - either funds to obtain a birth certificate, household supplies, transportation to appointments, or medication - it is considered a Direct Client Service (11%).

Program Expenses (8%) include office rental fees, supplies, insurance, and staff transportation expenses.



FOOD MINISTRIES



Every Saturday, the **Food Pantry** alleviates the immediate hunger for an average of 173 our neighbors experiencing food insecurity.

1,158 INDIVIDUALS SERVED BY THE FOOD PANTRY

660 FAMILIES



As a client-choice **Food Pantry**, we provide a selection of shelf stable foods, fresh baked goods, produce, and refrigerated meats and dairy from which our guests can customize their selections to best fit their tastes and family situations.

72,450 POUNDS OF FOOD DISTRIBUTED

60,370 MEALS MADE FROM DISTRIBUTED FOOD



The food distributed at the **Food Pantry** each week comes from a number of places: the Atlanta Community Food Bank, food drives, local school and church community gardens, and Community Partner Organizations.

40% OF FOOD DISTRIBUTED DONATED FROM

37 COMMUNITY PARTNER ORGANIZATIONS

The 49 members of our **Food Co-ops** perform tasks from planning and running meetings, ordering food, collecting dues, and checking on each other. Operating at two low-income high rises, the **Food Co-ops** provide disabled and senior members with increased food security and community-building.

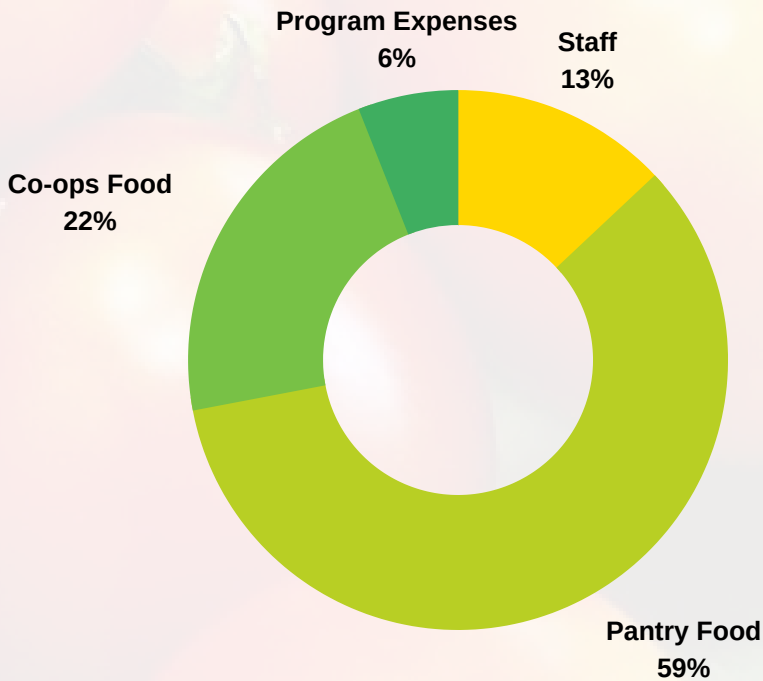
\$118 VALUE OF FOOD RECEIVED EACH MONTH FOR \$10 DUES

5,035 POUNDS OF FRESH PRODUCE DISTRIBUTED

34,680 MEALS MADE FROM DISTRIBUTED FOOD



FOOD MINISTRIES PROGRAM EXPENSES



Our strategic plans calls us to explore how we can fight hunger smarter and more effectively in our neighborhoods. Our Food Pantry and Food Co-ops continue to coordinate distribution of food to hundreds of families each week. Fighting hunger smarter means our staff look at the growing number of grandparents with children who come to the pantry, and we adjust to serve them better. Fighting hunger more effectively means finding ways to make healthy food accessible to people who can cook or cannot, who have homes or do not. Our Food Ministries do much more than pass out food - we empower our neighbors with head and heart.

SUPPORTERS

COMMUNITY PARTNERS

Atlanta Community Food Bank
Atlanta Downtown Improvement District
Bondurant Mixson & Elmore
Concrete Jungle
Emory Food Chain
First Fidelity Financial Group of Atlanta
Focus Brand Foods
Glenn School for Young Children
HD Supply
Honest Tea
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Profitmaster Display
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Starfleet - Region 2
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Sweet Auburn BBQ
Tapestry Church
The ARC Atlanta
The Paideia School
Virginia-Highland Civic Association

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Atlanta Primitive Baptist Church
Church at Ponce & Highland
Church of Our Saviour
Druid Hills Presbyterian Church
Glenn Memorial UMC
Haygood Memorial UMC
Inman Park UMC
Mercy Community Church
Morningside Presbyterian Church
Neighborhood Church
Rock Spring Presbyterian Church
St. John's Lutheran Church
Virginia-Highland Church

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North Georgia UMC Housing & Homeless Council
Presbytery of Greater Atlanta
Reilly Family Philanthropy
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>\$10,000

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City of Atlanta
 FEMA - Emergency Food & Shelter Program
 Partners for Home
 U.S. Department of Health & Human Services



All donations are important. Space limitations allow us to print the names of supporters who gave \$100 or more.

We apologize for any errors or omissions in our supporter lists. Please contact us with corrections.

Save the Date



A FUNDRAISER FOR
INTOWN COLLABORATIVE MINISTRIES

MAY 3, 2020

4 - 7 PM

Join us for our annual benefit to support our hungry and homeless neighbors. The evening features a live and silent auction, Wall of Wine, and the inaugural presentation of the Beloved Community Award.



Intown Collaborative Ministries is a 501(c)(3) charitable organization.
Tax-deductible donations can be made at intowncm.org/donate.

**1026 PONCE DE LEON AVENUE NE
ATLANTA, GEORGIA 30306**

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